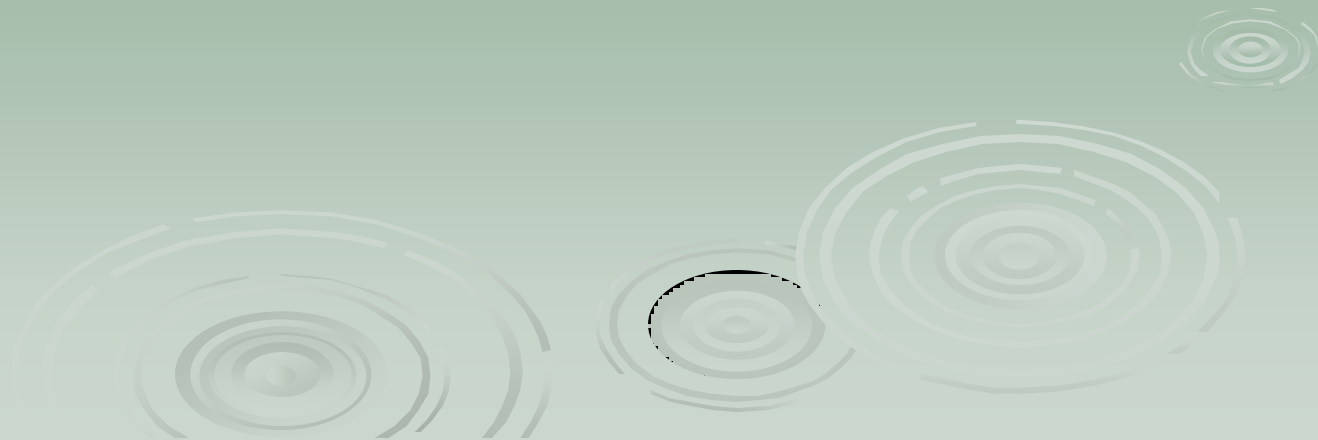


TWO PHASE ASDB PROCUREMENT PROCESS



Overview of Two Phase ASDB Procurement

How is it different?

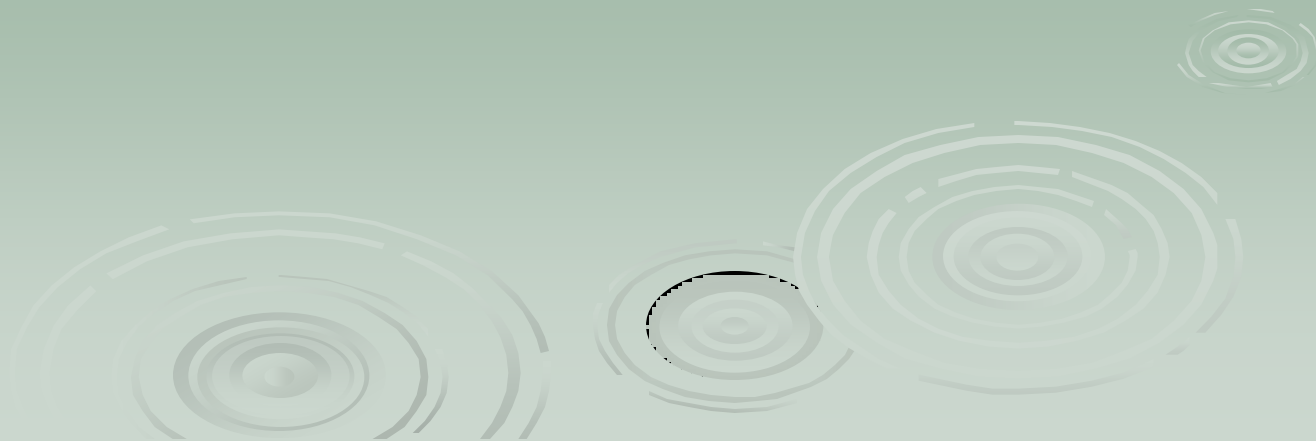
- Advertise for 3 weeks vs. 2 weeks
 - DRAFT RFP (minus attachments) with Ad
- ELOI vs. LOI
 - 10 Pages vs. 5 Pages
 - Minimum Font Size (10)
 - 4 Criteria Categories vs. 12 Criteria
- No Long-List

Overview of Two Phase ASDB Procurement

How is it different?

- Selection Committee Reviews & Confirms ELOI Scores vs. Selecting Short-list
- D-B Firm elects to participate in Phase II (establishing Short-list)
 - Shortlist all responsive D-B firms electing to continue vs. Minimum 3 / Maximum 5 (FHWA SEP 14 Approval)
- Revised TP Evaluation Criteria
- Technical Score = ELOI + TP

ELOI REQUIREMENTS



ELOI REQUIREMENTS

- Firm must meet Prequalification & Capacity Requirements of the Advertisement
- ELOI must be submitted timely & via the method described in the Advertisement
- ELOI must adhere to
 - 10 page limitation
 - Minimum Font Size (10)
- ELOI must include:
 - Résumés for Specific Positions (1 Page Each)*
 - Organization Chart (1 Page)*
- ELOI may include:
 - Non-FDOT related Performance History (3 Page Limit/Firm)*

*Not included in 10 page limitation

ELOI REQUIREMENTS

➤ Résumés for Specific Positions

- Construction Project Manager
- Construction Design-Build Coordinator
- Construction Roadway Superintendent
- Construction Structures Superintendent
- Construction Superintendent (Specialty)*
- Design Project Manager
- Design Roadway EOR
- Design Structures EOR
- Design EOR (Specialty)*

*Project Specific Requirement

LIST MAY BE TAILORED TO MEET PROJECT
GOALS/OBJECTIVES/NEEDS

ELOI REQUIREMENTS

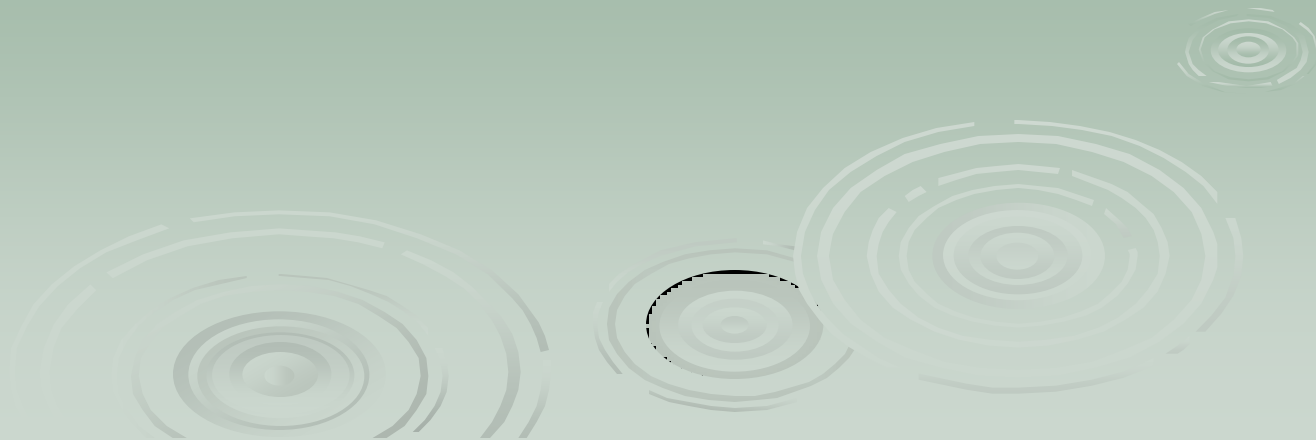
- Non-FDOT related Performance History (3 Page Limit/Firm)
 - Limited to Contractor and/or Designer with no FDOT Performance History
 - Submit Evidence of Performance History
 - Evaluations
 - Grades
 - Letters of Reference*
 - Recommendations*
- * Must Provide Contact Information for Verification Purposes
- 3 Page Limit applies to the Firm (not 3 pages for Designer and 3 Pages for Contractor)

ELOI REQUIREMENTS


➤ ELOI must address the Evaluation Criteria

- Past Performance Evaluations
 - Contractor Grades
 - Design Consultant Grades
 - Performance History with other states or agencies if none with FDOT
- Project Experience and Resources
 - Design-Build Experience of Contractor & Design Consultant
 - Similar types of work experience
 - Contractor Experience Modification Rating
 - Firm Organization, staffing plan, resources, location
 - Environmental Record
- Project Approach and Understanding of Critical Issues
 - Outline plan for completing the work
 - Approach & Understanding
 - Coordination Plan
- Other Content

ELOI CRITERIA POINT ASSIGNMENT



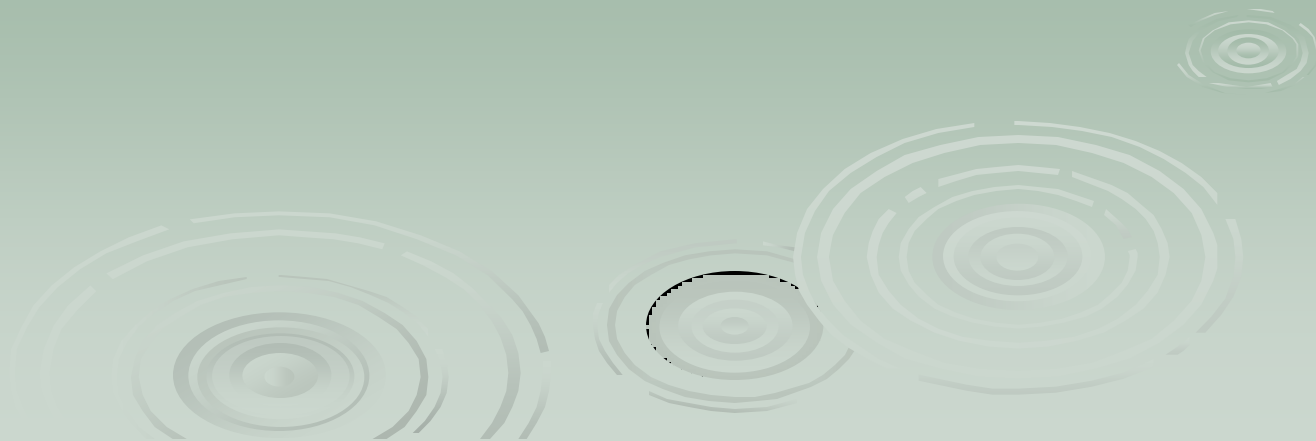
ELOI POINT ASSIGNMENT

- 20 Points distributed between the 4 Main Criteria Categories
 - Tailored to meet project goals/objectives/needs
 - Not required to be evenly distributed
 - Individual Points not assigned to criteria sub-categories
- 
- Decorative water ripples in the bottom right corner of the slide.

ELOI POINT ASSIGNMENT EXAMPLE

- 1) Past Performance Evaluations: Total 4 Points
- Contractor grades
 - Design Consultant grades
 - Performance history with other states or agencies if none with the Department
- 2) Project Experience and Resources: Total 6 Points
- Design-Build experience of the Contractor and Design Consultant
 - Similar types of work experience
 - Contractor Experience Modification Rating
 - Firm organization, staffing plan, resources, location
 - Environmental Record
- 3) Project Approach and Understanding of Critical Issues: Total 8 Points
- Outline plan for completing the work
 - Approach and understanding
 - Coordination Plan
- 4) Other content in the Expanded Letter of Interest: Total 2 Points

ELOI EVALUATION CRITERIA



ELOI EVALUATION CRITERIA

- Past Performance Evaluations
 - Past Performance of D-B Firm
 - Higher Performance Grades = Greater Consideration
 - Lower Performance Grades = Less Consideration
- What to Look At:
 - Contractor Grades
 - Design Consultant Grades
 - Past Performance with other States or Agencies (Non-FDOT)

ELOI EVALUATION CRITERIA

Past Performance Evaluations

➤ Contractor Grades

- Contractor Past Performance Report (CPPR)
 - Contract Information Monitoring (CIM) System
 - <http://webapp01.dot.state.fl.us/contractinformationmonitoring/SearchCriteria.aspx>
 - Contractor Grade History Report
 - SCO Intranet:
http://infonet.dot.state.fl.us/tlconstruction/STARS_CPPR.htm
 - Contact Prequalification Specialist (SCO)

➤ Data from most recent 5 year Period

ELOI EVALUATION CRITERIA

Past Performance Evaluations

➤ Design Consultant Grades

- Design Consultant or Sub-consultant meeting Advertised Professional Services Work Types
 - Provided to TRC by PSU (from PSIS)
 - Consultant Grades Report: http://tlhost01/sas-cgi/broker?_service=default&_program=proglib.scl.gprt1form.scl
 - Average D/W Grades for Advertised Work Types
 - Average S/W Grades for Advertised Work Types
 - Average D/W Grades for All Work Types
 - Average S/W Grades for All Work Types
 - Quality & Constructability Grades from Completed D-B Projects
 - SCO Intranet: http://infonet.dot.state.fl.us/tlconstruction/DB_ELOI/ELOI_Main.htm

➤ Data from most recent 5 year Period

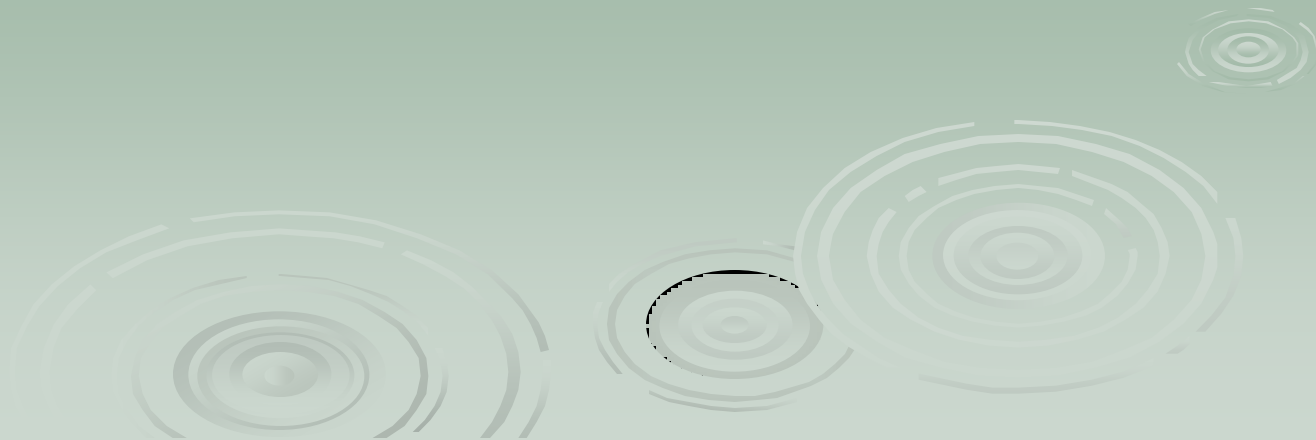
ELOI EVALUATION CRITERIA

Past Performance Evaluations

- Performance History with other States or Agencies
 - D-B Firm includes as part of ELOI
 - 3 Page Limit for the Firm
 - Evaluations
 - Grades
 - Letters of Reference*
 - Recommendations*
 - *Contact Information for TRC Verification Purposes
- Data from most recent 5 year Period

ELOI EVALUATION CRITERIA

- Project Experience and Resources
 - D-B Experience of the Firm
 - Similar Type Work Experience
 - Contractor Experience Modification Rating
 - D-B Firm Organization, Staffing Plan, Resources & Location
 - Environmental Record



ELOI EVALUATION CRITERIA

Project Experience & Resources

➤ D-B Experience of Firm

- Previous Experience on D-B Projects
- Consider overall project type (complexity, unique features) of past projects compared to this project
- Consider D-B experience from:
 - FDOT
 - Other State DOT's
 - Local Agencies
 - Permit & Regulatory Agencies (ACOE, USDOT, etc.)
- May be Heavily weighted on complex projects

➤ Focus is not on District Specific D-B Experience (or lack thereof) nor on Joint Experience

ELOI EVALUATION CRITERIA

Project Experience & Resources

- Similar Type Work Experience
 - Previous Experience of D-B Firm
 - Same/Similar Type
 - Same/Similar Scope
 - Same/Similar Complexity
 - Example:
 - Project Scope is Precast Segmental Bridge
 - D-B Firm with repetitive experience on precast segmental construction would be considered more favorably than a D-B Firm with cast in place experience or limited precast experience
- Focus is not on District Specific Experience or lack thereof

ELOI EVALUATION CRITERIA

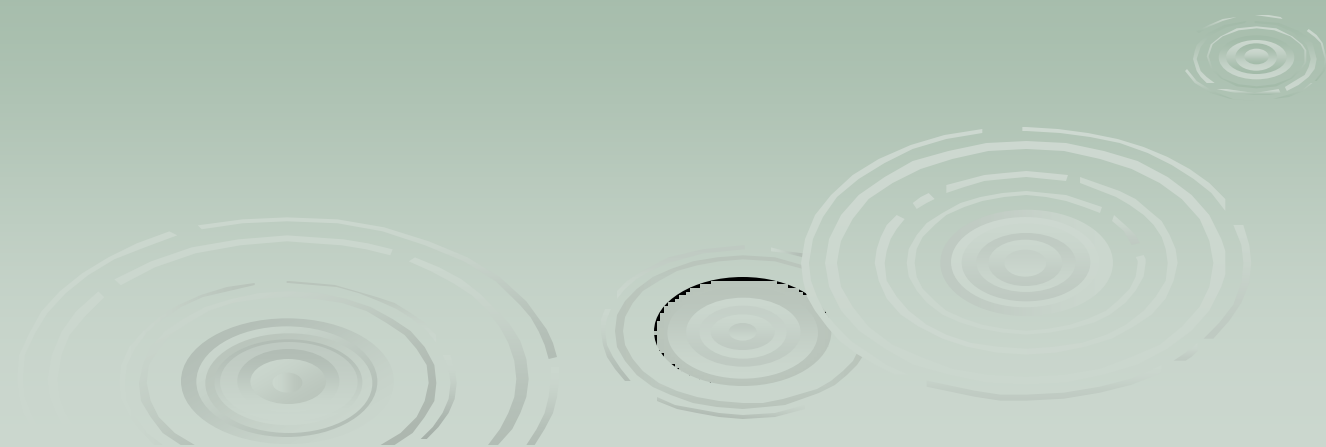
Project Experience & Resources

➤ Contractor Experience Modification Rating (EMR)

- Evaluating Safety Performance
- Industry Standard EMR = 1.0
 - EMR 1.0 or Less = Higher Score
 - EMR Higher than 1.0 = Lower Score

➤ EMR included with ELOI

- Current Year EMR
- D-B Firm can be asked to provide supporting documentation



ELOI EVALUATION CRITERIA

Project Experience & Resources

- Firm Organization, Staffing Plan, Resources and Location
 - Evaluating Firms ability to perform the desired work
 - Organized to promote successful completion of the work
 - Staff is sufficient to successfully complete the work
 - Resources dedicated to successfully complete the work
 - Location of Firm members will promote successful coordination of the work
 - In-state (Florida) Operations and Project Specific Organization should be highlighted by the Firm and considered by the Proposal Evaluator

ELOI EVALUATION CRITERIA

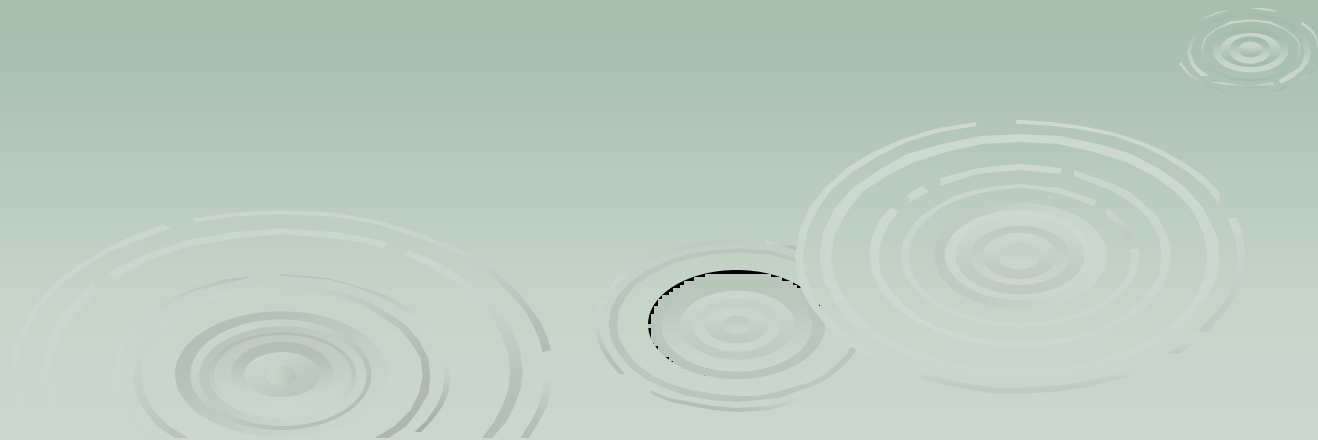
Project Experience & Resources

➤ Environmental Record

- WMD, DEP, EPA performance and violations
- Compliance with NPDES Requirements
- Environmental Permit Numbers for completed projects
- CPPR Category 7 (Environmental Compliance)
- Consult with District Construction Office and/or State Construction Office Environmental Specialist

ELOI EVALUATION CRITERIA

- Project Approach and Understanding of Critical Issues
 - D-B Firms Approach to the Project
 - D-B Firms Identification & Understanding of Critical Issues
 - D-B Firms Plan for Completing the Work
 - D-B Firms Organization Plan



ELOI EVALUATION CRITERIA

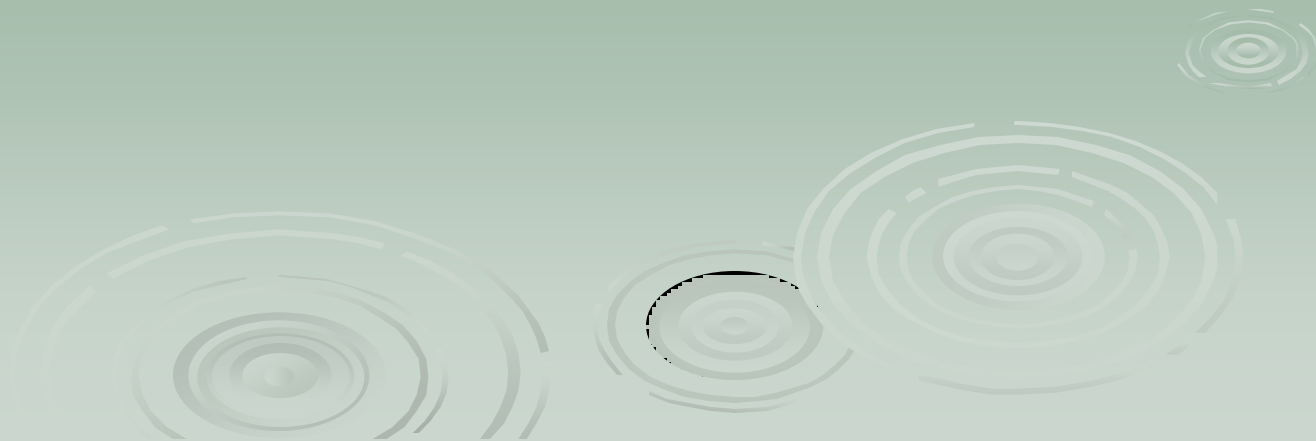
Project Approach & Understanding of Issues

- Approach to the Project
 - Heavy emphasis on the D-B Firms review and understanding of the RFP and Project Advertisement
 - How well does the D-B Firm convey their understanding of the project in the ELOI
 - D-B Firms Specific Approach to the Project
 - May include proprietary information related to D-B Firms approach

ELOI EVALUATION CRITERIA

Project Approach & Understanding of Issues

- Understanding of Critical Issues
 - Heavy emphasis on the D-B Firms review and understanding of the RFP and Project Advertisement
 - How well did the D-B Firm identify critical issues and convey their understanding of those issues in the ELOI
 - D-B Firms “plan of attack” to address those issues
 - May include proprietary information



ELOI EVALUATION CRITERIA

Project Approach & Understanding of Issues

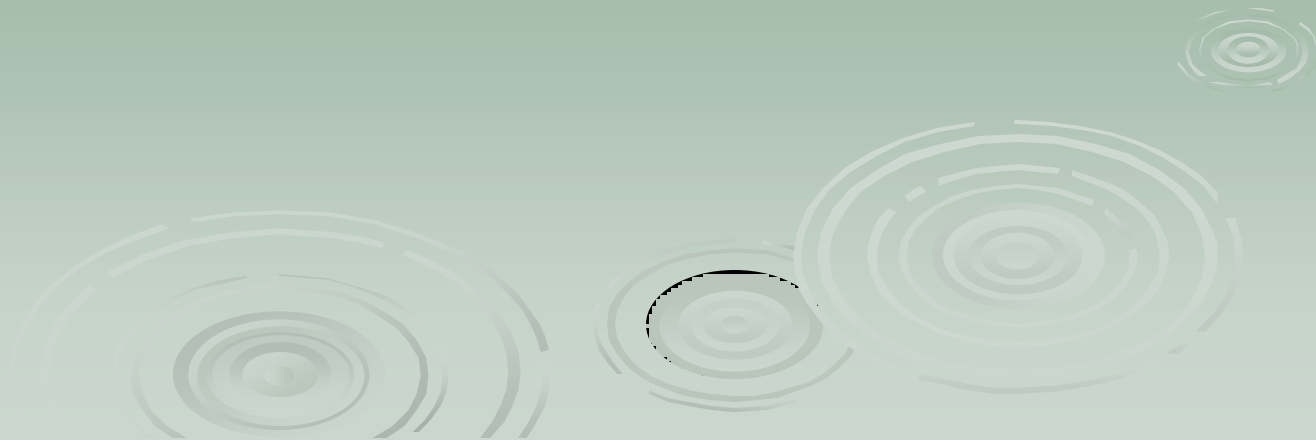
➤ Coordination Plan

- Comprehensive Coordination Plan
 - Key Elements of Coordination Efforts
 - Management of the Project (Design & Construction)
- How will the D-B Firm coordinate with:
 - FDOT
 - Local Agencies
 - Utility Agencies/Owners
 - Adjacent Businesses

ELOI EVALUATION CRITERIA

➤ Other Content in the ELOI

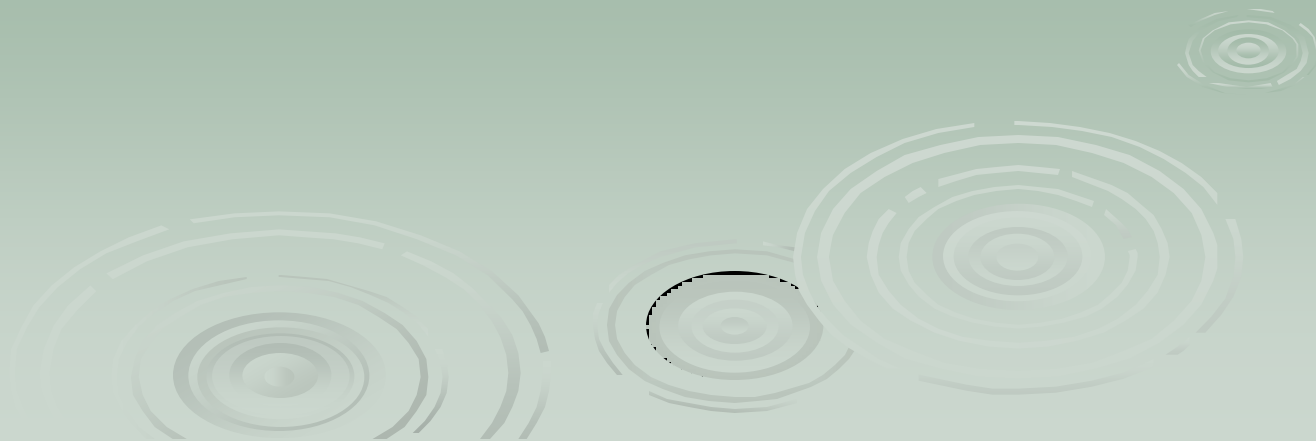
- Additional Content Unique to the Project
- “Other Information” related to the Firms ability to provide the desired services
- D-B Firms “Time to Shine”
 - “WOW” Factor
 - Information that makes the D-B Firm “rise to the top”




Phase I & II Scoring

- Whole Point Scoring
 - No Decimals
 - Avoid “Olympic Style Judging”
- Seek out separation between D-B Firms
- Address Ties (If Tie; Re-evaluate all D-B Firms)
- Be Objective
- Support Score with Detailed Comments for Debriefings with D-B Firms
- Be cognizant of the “Value of a Point”

PROPOSAL EVALUATOR PREPARATION

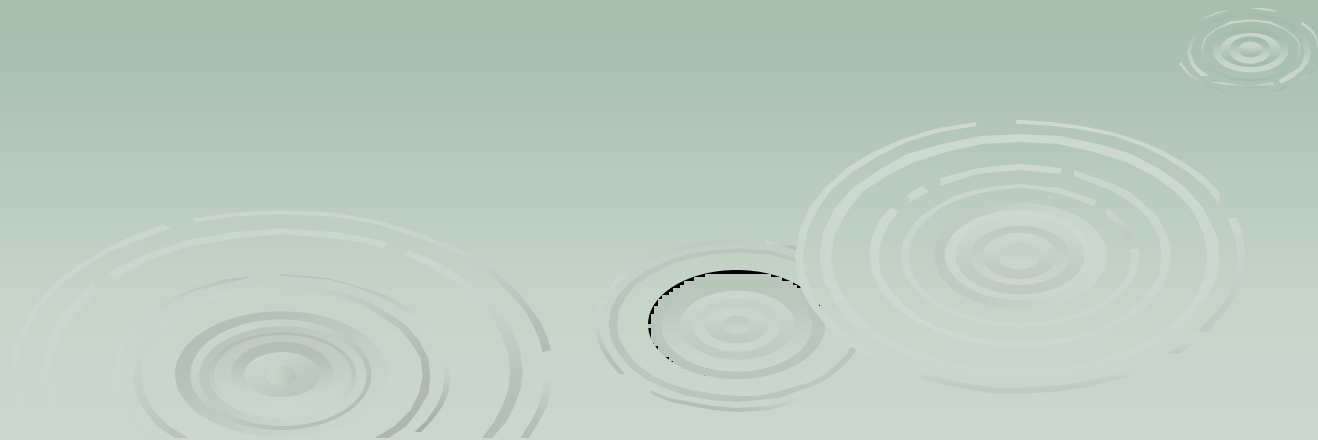


Proposal Evaluator Preparation

- Review RFP & Advertisement to have thorough understanding of D-B Firm expectations
 - Develop good understanding of the evaluation criterion for each Phase
 - Attend Meetings
 - Pre-scoping (Involvement of Ph & Ph II Criteria)
 - Proposal Evaluator
 - Selection Committee
 - ATC
 - Q&A
- 

Proposal Evaluator Preparation

- Make site visits (Understand Project Objectives)
- Obtain & Review Advertisement & RFP prior to evaluation



Reference Documents & Helpful Websites

- D-B Procurement & Administration Procedure (625-020-010)

<http://www2.dot.state.fl.us/proceduraldocuments/procedures/bin/625020010.pdf>

- Design-Build Guidelines

<http://www.dot.state.fl.us/construction/DesignBuild/DBRules/DesignBuildGuidelines.pdf>

- SCO Intranet (D-B Procurement Information Page)

http://infonet.dot.state.fl.us/tlconstruction/DB_ELOI/ELOI_Main.htm

- SEP 14 Request & Approval

<http://www.dot.state.fl.us/construction/AltContract/General/SEP14.shtm>